

DAVID W. CUTTINO

Fernandina Beach, FL 32034

Profile: Operations Executive with experience in diversified operations, corporate, military and general aviation, industrial and commercial sales, project management and process improvement. Seeks Operations/Management position with a progressive organization to develop creative solutions and satisfy customers, increase efficiency, sales and profitability.

QUALIFICATIONS:

Leader/Manager	Commercial Sales	Communicator
Relationship Builder	Regulatory Compliance	Strategic Planning
Flight Instructor CFII, MEI	Corporate Pilot	Results Oriented

Achievements:

Directly responsible for start-up operations in the following organizations:

Veteran Flight Services, Brunswick, GA
Raven Group Investigations, Inc. Jacksonville, FL
Arkansasauce, Inc. Little Rock, AR
General Manager, Krispy Kreme, Bentonville, AR
Transportation Security Administration - Little Rock, AR
Naval JROTC, Navarre High School, Navarre, FL
VA-304 Aircraft Transition and Hangar Renovation

Created Sales and Marketing Department for M. D. McDonald Construction Company. Developed website, marketing materials, Trade Show presentations, and generated sales leads in a five state area. Developed Safety Program and company Safety Program Instructions with Site Visits to ensure OSHA compliance. Coordinated Subcontractor Bids through PROCORE Project Management System.

Directly responsible for safe conduct of flight for employees and guests of ABC Block and Brick company in company owned aircraft; conducted commercial and residential product sales for company.

Result: Safely completed 180 sorties and over 360 hours in company aircraft and number 2 in sales in a nine plant corporation.

Able to thrive in a multi-task environment - Managed 45 Air Traffic Controllers in around-the-clock operations in hostile territory/Combat Zones on an aircraft carrier (J.F.K.). Handled up to 55 aircraft in the air at a time during launch and recovery operations. **Result: Set new records for number of aircraft safely launched and recovered in record time. Received personal award for excellence during assignment.**

Served as Director of Operations during a transition to a new aircraft. Spearheaded a crew to renovate the squadron spaces including construction of spaces, painting the entire 60,000 square foot hangar, carpeting and outfitting office spaces with paneling and furniture. **Result: Saved \$60,000 by doing the renovation with self-help vice contracting the work and received achievement medal from air wing commander.**

Photo 1 - Resume Page 1

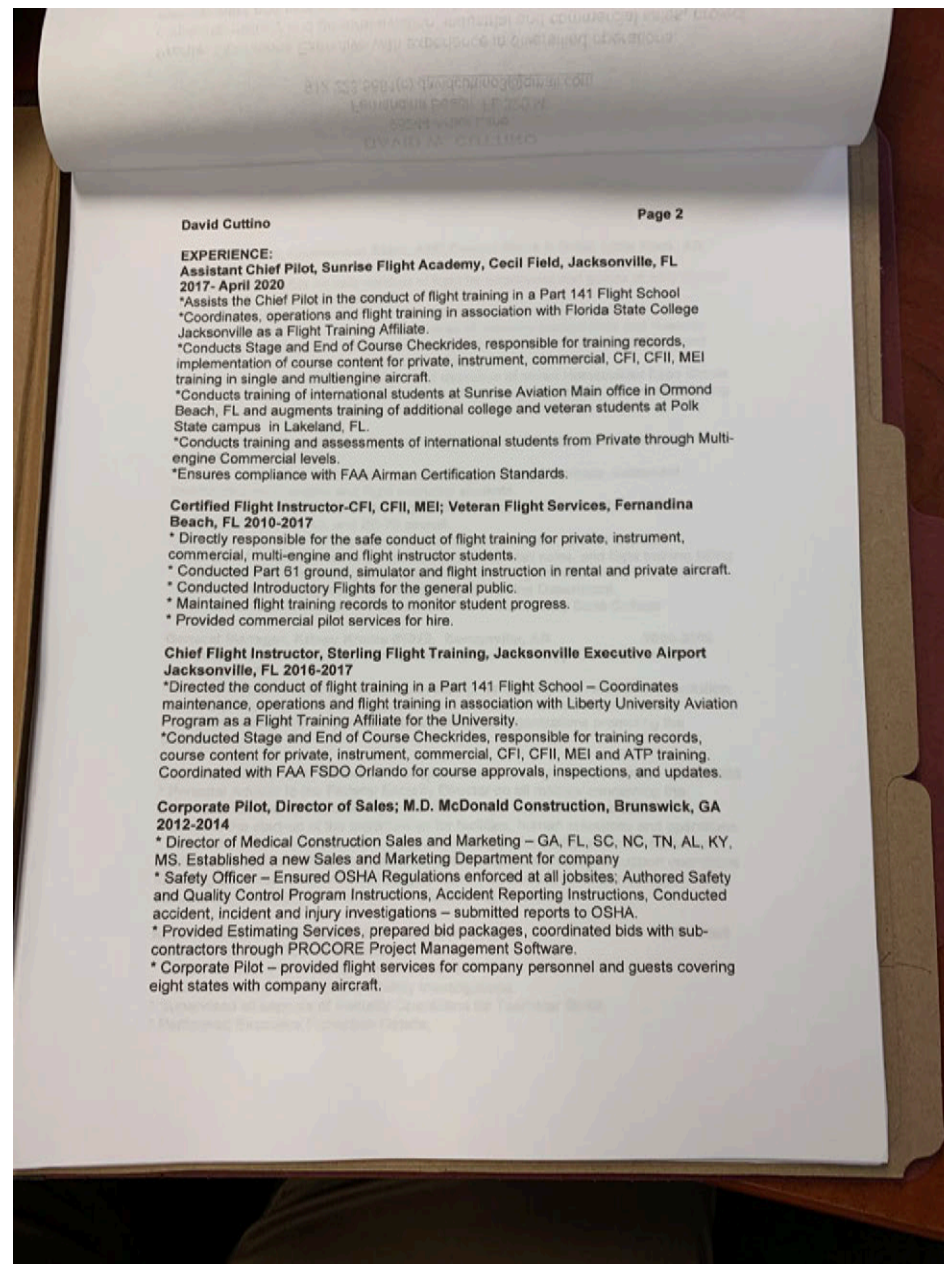


Photo 2 - Resume Page 2

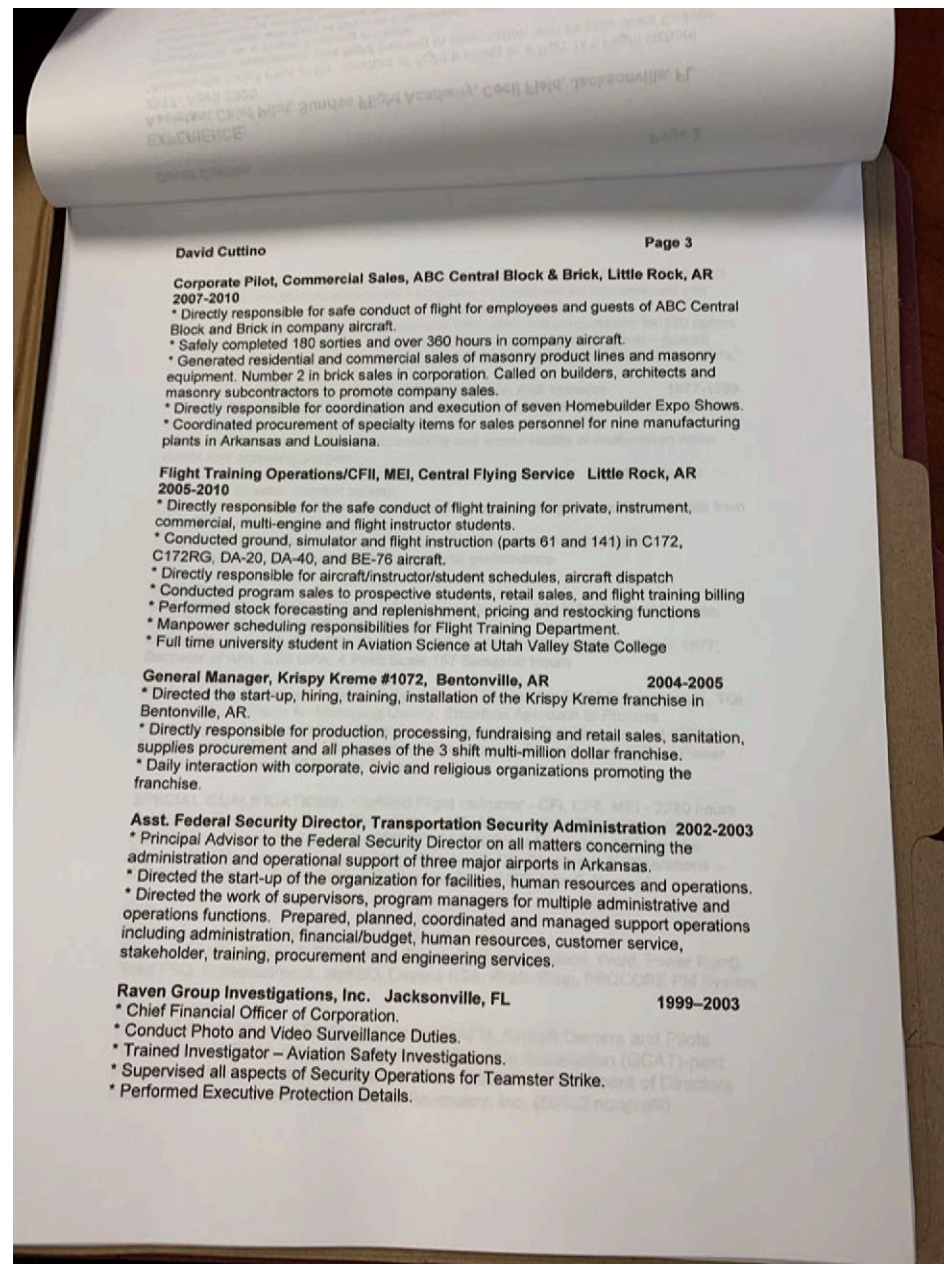


Photo 3 - Resume Page 3

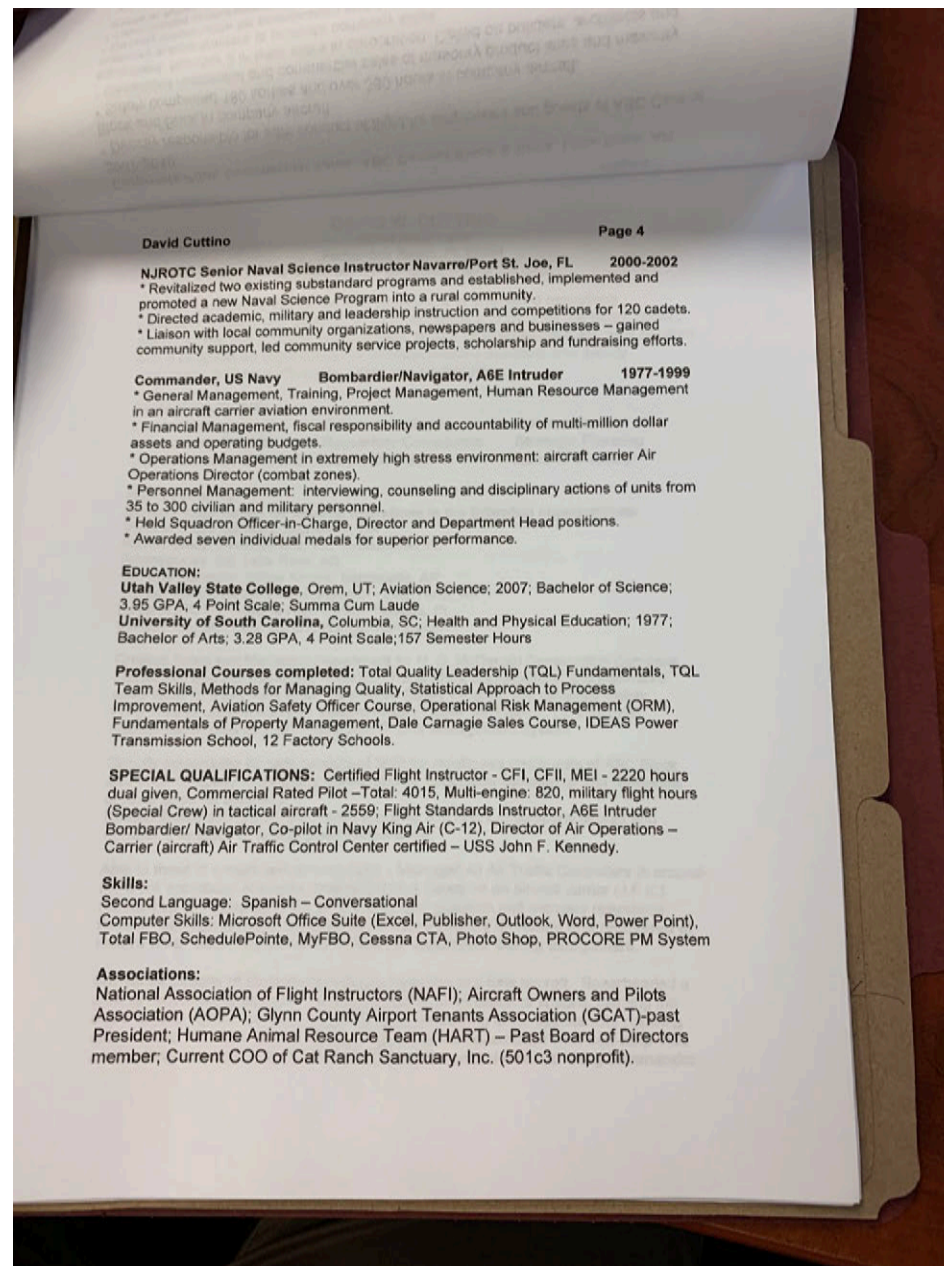


Photo 4 - Resume Page 4

YEAR 2020			ROUTE OF FLIGHT		AIRCRAFT CATEGORY AND CLASS												LN	
DATE	AIRCRAFT MAKE AND MODEL	AIRCRAFT IDENT	FROM	TO	TOTAL DURATION OF FLIGHT		AIRPLANE SINGLE-ENGINE LAND	AIRPLANE SINGLE-ENGINE SEA	AIRPLANE MULTI-ENGINE LAND	1116H PERFORMANCE	ROTORCRAFT HELICOPTER	GLIDER	COMPLEX	G1000 GLASS COCKPIT				
03-16	C172R	676DW	VQR	VQR	0	9	0	9								6		
03-19	PA44-180	2084A	VQR	VQR	1	3			1	3				1	3	4		
03-19	C172R	684BW	VQR	VQR	0	6	0	6								3		
03-20	C172R	676BW	VQR	VQR	1	2	1	2								9		
03-26	PA44-180	136BW	VQR	VQR	1	2			1	2				1	2	3		
03-26	PA44-180	136BW	VQR	VQR	1	3			1	3				1	3	4		
03-26	PA44-180	136BW	VQR	VQR	0	9			0	9				0	9	3		
03-26	C172R	673BW	VQR	VQR	1	3	1	3						1 3		5		
03-26	C172R	673BW	VQR	VQR	1	1	1	1								3		
03-26	AATD-80	RB 80	VQR	VQR														
03-27	C172R	681BW	VQR	VQR	1	0	1	0										
03-31	PA44-180	136BW	VQR	VQR	0	7			0	7				0	7			
03-31	PA44-180	136BW	VQR	VQR	1	0			1	0				1	0			
03-31	PA44-180	136BW	VQR	VQR	1	0								6	4	0		
TOTALS THIS PAGE					12	5	6	1		6	4	0		1409	3	317	1	
AMT. FORWARDED					3990	7	3154	9		812	2	875	3					
TOTALS TO DATE					4003	2	3161	0		818	6	875	3		1415	7	317	1

Photo 8 – Pilot Logbook Excerpt